China Sales & Marketing Trainee Program 2017

Schneider Electric’s Profile
Schneider Electric is the global specialist in energy management and automation. With revenues of €24.7 billion in FY2016, our 144,000+ employees serve customers in over 100 countries, helping them to manage their energy and process in ways that are safe, reliable, efficient and sustainable. From the simplest of switches to complex operational systems, our technology, software and services improve the way our customers manage and automate their operations. Our connected technologies reshape industries, transform cities and enrich lives.
At Schneider Electric, we call this Life is On.

Schneider Electric in China
Since the establishment of its first joint-venture plant in Tianjin China in 1987, Schneider Electric has established a strong foothold in the market, growing together with the Chinese economy. It has witnessed the different phases in China’s growth over the past 30 years, and has made it a part of its own mission to contribute to a sustainable development of the Chinese economy. Schneider Electric currently has 40 regional offices, 26 production facilities, 8 distribution centers, 3 R&D centers with 1000+ R&D engineers, 1 learning institute, 1000+ distributors and a nation-wide sales network. Schneider Electric currently employs 26,000 staff in China, and helps create thousands of other jobs through its partners and distributors.

Schneider Electric Trainee Program (STP) Introduction
Schneider Electric Trainee Program aims to develop young talents with high potential to be Schneider Electric’s future SALES & MARKETING leaders. SALES & MARKETING is in the core position of Schneider Electric’s business line, the program provides a clear career path. It delivers accelerated learning and SALES & MARKETING skills development through functional and corporate education, coaching and mentoring.

Program Brief:
- A 2-year program with 2 job rotations on positions of SALES and MARKETING.
- During the 2 years program, you will receive comprehensive trainings and coaching, and will be assigned a dedicated senior people as mentor.
- After each job rotation, there would be reviews and evaluations with senior management team.
- After successful graduation from the program, you can enter key talent programs of SALES and MARKETING.
- Location: Mainland in China, mainly in Beijing, Shanghai, Guangzhou, Wuhan, Wuxi

Requirements:
- Bachelor degree or above, candidates with engineering or business management background
- Fresh or relevant marketing/sales experience of 1-2 years
- Strong passion for SALES and MARKETING
- Good communication & team work
- Open, committed, mature, integrity and emotional resilience
- Must be willing to relocate
- Valid work authorization in China
- Fluent English in both speaking and writing

**Application Method**
If you are interested in this Trainee program, please submit your resume to our China Talent Acquisition team by email at yingqi-cookie.xing@schneider-electric.com